



A MICROCAP  
PRIVATE EQUITY FIRM

## MCM CAPITAL PARTNERS

### ABOUT MCM

- Investing out of MCM Capital Partners IV, a \$135M leveraged SBIC buyout fund
- Established in 1992 | Cleveland, Ohio
- Currently managing \$175 million of committed capital

### TRANSACTION SIZE

- Revenues: \$8 million to \$50 million
- Enterprise Value: \$10 million to \$50 million
- EBITDA: \$1.5 million to \$6 million

### M&A TRANSACTION TYPE

- Majority control positions
- Recapitalizations, management buyouts, leveraged buyouts, carve-outs

**Referral Fees:** MCM pays referral fees for any investment lead culminating in a closed transaction

## INVESTMENT STRATEGY

### NICHE COMPONENT MANUFACTURERS

Contract manufacturers of highly engineered components for mission critical applications.

#### Financials

Gross margin >30%

#### End Markets

Aerospace and defense, medical, diversified industrial, water, engineered materials

#### Target Capabilities

Thermoplastic injection molding, precision machining, elastomer and liquid silicone rubber molding, composite manufacturing, tube fabrication

#### Target Product Applications

Adhesives, mechanical components, optics, fluid handling, sensors, thermal management, motion control, enclosures, EMI/RFI shielding

### VALUE-ADDED DISTRIBUTORS

B2B distributors of non-discretionary repair parts serving specialty end markets.

#### Financials

Gross margin >20%

#### Sample Applications

Elevator, escalator, roofing, plumbing, HVAC, commercial kitchen, car wash

## THE MCM TEAM

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## PORTFOLIO COMPANIES

### CURRENT HOLDINGS <sup>^</sup> seeking add-on acquisitions



**EB Industries** | Farmingdale, NY

*Specialized electron beam and laser welding service provider*

\$10mm+ annual sales  
[ebindustries.com](http://ebindustries.com)



**Andover Corp.**<sup>^</sup> | Salem, NH

*Manufacturer of highly engineered, thin film optical coatings and filters*

\$10mm+ annual sales  
[andovercorp.com](http://andovercorp.com)



**AIM Processing**<sup>^</sup> | Longmont, CO

*Custom injection molder of small thermoplastic components*

\$16mm+ annual sales  
[aimprocessing.com](http://aimprocessing.com)



**Tech NH**<sup>^</sup> | Merrimack, NH

*Custom injection molder of highly engineered, tight tolerance thermoplastic components*

\$18mm+ annual sales  
[technh.com](http://technh.com)

### SELECT PRIOR HOLDINGS

**Dexmet** | Wallingford, CT

*Highly engineered expanded metal foils and plastics used as lightning strike protection material on aircraft exteriors*

**Performance Plastics** | Cincinnati, OH

*Custom injection molder of ultra, high performance plastic components*

**Torsion Group Corp** | Strongsville, OH

*Manufacturer and value-added distributor of garage door parts and accessories*

**Essco** | Twinsburg, OH

*Wholesaler of vacuum cleaner parts, consumables and floor care equipment*

**MicroGroup** | Medway, MA

*Precision engineered stainless steel components and tubing serving the medical device market*

**Advanced Ceramic** | Cleveland, OH

*Proprietary high-tech ceramic materials used in a wide range of applications from cosmetics to semiconductor*



[mcmcapital.com](http://mcmcapital.com) for more information about MCM's acquisition criteria, portfolio companies, and investment strategies

**MCM Capital Partners**

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