



A MICROCAP
PRIVATE EQUITY FIRM

MCM CAPITAL PARTNERS

ABOUT MCM

- Investing out of MCM Capital Partners IV, a \$135M leveraged SBIC buyout fund
- Established in 1992 | Cleveland, Ohio
- Currently managing \$175 million of committed capital

TRANSACTION SIZE

- Revenues: \$8 million to \$50 million
- Enterprise Value: \$10 million to \$50 million
- EBITDA: \$2 million to \$8 million

M&A TRANSACTION TYPE

- Majority control positions
- Recapitalizations, management buyouts, leveraged buyouts, carve-outs

Referral Fees: MCM pays referral fees for any investment lead culminating in a closed transaction

INVESTMENT STRATEGY

NICHE COMPONENT MANUFACTURERS

Contract manufacturers of highly engineered components for mission critical applications.

Financials

Gross margin >30%

End Markets

Aerospace & defense, medical, diversified industrial, water

Target Capabilities

Thermoplastic injection molding, precision machining, elastomer and liquid silicone rubber molding, composite manufacturing, tube fabrication

Target Product Applications

Adhesives, mechanical components, optics, fluid handling, sensors, thermal management, motion control, enclosures

VALUE-ADDED DISTRIBUTORS

B2B distributors of non-discretionary repair parts serving specialty end markets.

Financials

Gross margin >20%

Sample Applications

Elevator, escalator, roofing, plumbing, HVAC, commercial kitchen

THE MCM TEAM

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PORTFOLIO COMPANIES

CURRENT HOLDINGS [^] seeking add-on acquisitions



EB Industries | Farmingdale, NY

Specialized electron beam and laser welding service provider

\$10mm+ annual sales
ebindustries.com



RMB Products | Fountain, CO

Manufacturer of engineered thermoplastic products

\$20mm+ annual sales
rmbproducts.com



ChemReady[^] | Twinsburg, OH

Industrial and wastewater treatment chemical, equipment and services provider

getchemready.com



Andover Corp.[^] | Salem, NH

Manufacturer of highly engineered, thin film optical coatings and filters

\$10mm+ annual sales
andovercorp.com



AIM Processing[^] | Longmont, CO

Custom injection molder of small thermoplastic components

\$12mm+ annual sales
aimprocessing.com



Tech NH[^] | Merrimack, NH

Custom injection molder of highly engineered, tight tolerance thermoplastic components

\$18mm+ annual sales
technh.com

SELECT PRIOR HOLDINGS

Dexmet | Wallingford, CT

Highly engineered expanded metal foils and plastics used as lightning strike protection material on aircraft exteriors

Performance Plastics | Cincinnati, OH

Custom injection molder of ultra, high performance plastic components

Torsion Group Corp | Strongsville, OH

Manufacturer and value-added distributor of garage door parts and accessories

Essco | Twinsburg, OH

Wholesaler of vacuum cleaner parts, consumables and floor care equipment

MicroGroup | Medway, MA

Precision engineered stainless steel components and tubing serving the medical device market

Advanced Ceramic | Cleveland, OH

Proprietary high-tech ceramic materials used in a wide range of applications from cosmetics to semiconductor



mcmcapital.com for more information about MCM's acquisition criteria, portfolio companies, and investment strategies

MCM Capital Partners

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