



**MCM CAPITAL PARTNERS**

- Private Equity Firm | Established in 1992 | Cleveland, Ohio
- 3rd institutional fund currently managing \$125 million of committed capital
- [www.mcmcapital.com](http://www.mcmcapital.com)

**TRANSACTION SIZE**

- Revenues: \$10 million to \$75 million
- Enterprise Value: \$10 million to \$50 million
- EBITDA: \$2 million to \$8 million

**TYPES OF COMPANIES**

- B2B companies:
  - Niche Manufacturers: Gross margins +30% and EBITDA margins +15%
  - Value-Added Distributors: Gross margins +20% and EBITDA margins +10%
  - Specialty Services
- Competitive advantages around value-added products, services, capabilities, and/or lead times
- Serving markets growing at or above GDP

**ATTRACTIVE TARGET COMPANY CHARACTERISTICS**

- Solve complex or technically challenging issues and provide customized solutions
- Expertise in design and engineering and/or production methods
- Critical applications, high-performance, zero-failure reliability
- Short-run or low-to-medium volume production
- Customers purchase based on value, not cost

**MCM EXPERIENCE AND INTEREST**

- Engineered Materials: Plastics, Composites, Coatings, Adhesives, Sealants, Chemicals
- Engineered Products and Components
- Aerospace, Medical, General Industrial, Sensors

**M&A TRANSACTION TYPES**

- Seek majority control positions
- Recapitalizations, management buy-outs, leveraged buy-outs, carve-outs

**TARGET GEOGRAPHY**

- HQ in United States

**REFERRAL FEES**

- MCM pays referral fees for any investment lead culminating in a closed transaction

**THE MCM TEAM**

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[mcmcapital.com](http://mcmcapital.com)

# Portfolio Companies

## CURRENT HOLDINGS



[www.ebindustries.com](http://www.ebindustries.com)

**Business:** specialized electron beam and laser welding service provider

**Size:** \$10mm+ annual sales

**Location:** Farmingdale, NY



[www.andovercorp.com](http://www.andovercorp.com)

**Business:** manufacturer of highly engineered, thin film optical coatings and filters

**Size:** \$10mm+ in annual sales

**Location:** Salem, NH



[www.performanceplastics.com](http://www.performanceplastics.com)

**Business:** custom injection molder of ultra, high performance plastic components

**Size:** \$12mm+ in annual sales

**Location:** Cincinnati, OH



[www.rmbproducts.com](http://www.rmbproducts.com)

**Business:** manufacturer of engineered thermoplastic products

**Size:** \$20mm+ in annual sales

**Location:** Fountain, CO



[www.torsionsource.com](http://www.torsionsource.com)

[www.action-ind.com](http://www.action-ind.com)

**Business:** Value-added distributor and manufacturer of commercial and residential garage door parts and accessories

**Size:** \$30mm+ in annual sales

**Location:** Strongsville, OH; Cudahy, WI; Tempe, AZ; Tucker, GA; Evansville, IN



[www.firstimpressionironworks.com](http://www.firstimpressionironworks.com)

**Business:** manufacturer and installer of custom ornamental iron doors and other iron products

**Size:** \$19mm+ in annual sales

**Location:** Gilbert, AZ

## ENGINEERED MATERIALS, PRODUCTS AND COMPONENTS – SELECT PRIOR HOLDINGS

**Dexmet** | Wallingford, CT

- Highly engineered expanded metal foils and plastics used as lightning strike protection material on aircraft exteriors

**MicroGroup** | Medway, MA

- Precision engineered stainless steel components and tubing serving the medical device market

**CV Material** | Urbana, OH

- Metallurgical powders, fluxes, porcelain enamel coatings, and mold release compounds

**Advanced Ceramic** | Cleveland, OH

- Proprietary high-tech ceramic materials used in a wide range of applications from cosmetics to semiconductor

**Amrep** | Marietta, GA

- Proprietary formulations of specialty chemicals, aerosols, liquids and lubricants for professional cleaning

**Aspex** | Delmont, PA

- Proprietary analytical instruments and application specific software packages automating highly repetitive tasks



For more information on MCM's acquisition criteria, portfolio companies, and investment strategies, please log on to our website at [mcmcapital.com](http://mcmcapital.com)

