



MCM CAPITAL PARTNERS

- Private Equity Firm | Established in 1992 | Cleveland, Ohio
- 3rd institutional fund currently managing \$125 million of committed capital
- www.mcmcapital.com

TRANSACTION SIZE

- Revenues: \$10 million to \$75 million
- Enterprise Value: \$10 million to \$50 million
- EBITDA: \$2 million to \$8 million

TYPES OF COMPANIES

- B2B companies:
 - Niche Manufacturers: Gross margins +30% and EBITDA margins +15%
 - Value-Added Distributors: Gross margins +20% and EBITDA margins +10%
 - Specialty Services
- Competitive advantages around value-added products, services, capabilities, and/or lead times
- Serving markets growing at or above GDP

ATTRACTIVE TARGET COMPANY CHARACTERISTICS

- Solve complex or technically challenging issues and provide customized solutions
- Expertise in design and engineering and/or production methods
- Critical applications, high-performance, zero-failure reliability
- Short-run or low-to-medium volume production
- Customers purchase based on value, not cost

MCM EXPERIENCE AND INTEREST

- Engineered Materials: Plastics, Composites, Coatings, Adhesives, Sealants, Chemicals
- Engineered Products and Components
- Aerospace, Medical, General Industrial, Sensors

M&A TRANSACTION TYPES

- Seek majority control positions
- Recapitalizations, management buy-outs, leveraged buy-outs, carve-outs

TARGET GEOGRAPHY

- HQ in United States

REFERRAL FEES

- MCM pays referral fees for any investment lead culminating in a closed transaction

THE MCM TEAM

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Portfolio Companies

CURRENT HOLDINGS



www.ebindustries.com

Business: specialized electron beam and laser welding service provider

Size: \$10mm+ annual sales

Location: Farmingdale, NY



www.andovercorp.com

Business: manufacturer of highly engineered, thin film optical coatings and filters

Size: \$10mm+ in annual sales

Location: Salem, NH



www.performanceplastics.com

Business: custom injection molder of ultra, high performance plastic components

Size: \$12mm+ in annual sales

Location: Cincinnati, OH



www.rmbproducts.com

Business: manufacturer of engineered thermoplastic products

Size: \$20mm+ in annual sales

Location: Fountain, CO



www.torsionsource.com

www.action-ind.com

Business: Value-added distributor and manufacturer of commercial and residential garage door parts and accessories

Size: \$30mm+ in annual sales

Location: Strongsville, OH; Cudahy, WI; Tempe, AZ; Tucker, GA; Evansville, IN



www.firstimpressionironworks.com

Business: manufacturer and installer of custom ornamental iron doors and other iron products

Size: \$19mm+ in annual sales

Location: Gilbert, AZ

ENGINEERED MATERIALS, PRODUCTS AND COMPONENTS – SELECT PRIOR HOLDINGS

Dexmet | Wallingford, CT

- Highly engineered expanded metal foils and plastics used as lightning strike protection material on aircraft exteriors

MicroGroup | Medway, MA

- Precision engineered stainless steel components and tubing serving the medical device market

CV Material | Urbana, OH

- Metallurgical powders, fluxes, porcelain enamel coatings, and mold release compounds

Advanced Ceramic | Cleveland, OH

- Proprietary high-tech ceramic materials used in a wide range of applications from cosmetics to semiconductor

Amrep | Marietta, GA

- Proprietary formulations of specialty chemicals, aerosols, liquids and lubricants for professional cleaning

Aspex | Delmont, PA

- Proprietary analytical instruments and application specific software packages automating highly repetitive tasks



For more information on MCM's acquisition criteria, portfolio companies, and investment strategies, please log on to our website at mcmcapital.com



Portfolio Companies

CURRENT HOLDINGS



Andover Corporation

www.andovercorp.com

- manufacturer of highly engineered, thin film optical coatings and filters
- \$10mm+ in annual sales
- Salem, NH



Performance Plastics

www.performanceplastics.com

- custom injection molder of ultra, high performance plastic components
- \$12mm+ in annual sales
- Cincinnati, OH



RMB Products

www.rmbproducts.com

- manufacturer of engineered thermoplastic products
- \$20mm+ in annual sales
- Fountain, CO



Torsion Group Corp

www.torsionsource.com

www.action-ind.com

- Value-added distributor and manufacturer of commercial and residential garage door parts and accessories
- \$30M+ in annual sales
- Strongsville, OH; Cudahy, WI; Tempe, AZ; Tucker, GA; Evansville, IN



First Impression Ironworks

www.firstimpressionironworks.com

- manufacturer and installer of custom ornamental iron doors and other iron products
- \$19mm+ in annual sales
- Gilbert, AZ



Stylecraft Home Collections

www.stylecraftonline.com

- manufacturer of home accessory and lighting products
- \$120mm+ in annual sales
- Memphis, TN, Dongguan, China

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