



Acquisition Criteria

MCM Capital Partners, founded in 1992, is a Cleveland, Ohio based private equity firm focused on acquiring niche manufacturers, value added distributors and service companies generating up to \$75 million in annual revenues and have enterprise values up to \$50 million.

TYPES OF BUSINESSES

- Niche manufacturers of differentiated products, components, and/or assemblies sold to industrial customers generating gross margins in excess of 35%
- Value-added distribution companies generating gross margins in excess of 25%
- Specialty B2B service companies

TYPES OF TRANSACTIONS

Recapitalizations, Management Buy-Outs, Leveraged Buy-Outs, and Divestitures or Spin-Offs

TARGET TRANSACTION SIZE

- Enterprise value of \$15 million to \$50 million
- EBITDA of \$2 million to \$8 million
- Annual revenues of \$15 million to \$75 million

AREAS OF INTEREST

- Specialty chemicals
- Medical products and components
- Water and wastewater treatment
- High-performance composites
- Home accessory products
- Technical ceramics
- Adhesives and sealants
- Thermoplastics

INVESTMENT STRUCTURE

Investments are structured as common and/or preferred equity instruments. MCM does not require a current return on invested capital

GEOGRAPHIC PREFERENCE

North America

FEES

MCM pays referral fees for any investment lead culminating in a transaction

THE MCM TEAM

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Portfolio Companies

CURRENT HOLDINGS



American Home Products

www.danmer.com | www.louvershop.com

Business: manufacturer of custom plantation shutters and other window treatments

Size: \$50mm+ in annual sales

Location: Dahlonega, GA,
Van Nuys, CA



Performance Plastics

www.performanceplastics.com

Business: custom injection molder of ultra, high performance plastic components

Size: \$12mm+ in annual sales

Location: Cincinnati, OH



Torsion Group Corp

Business: Value-added distributor and manufacturer of commercial and residential garage door parts and accessories

Size: \$20M+ in annual sales

Location: Cleveland, OH; Peninsula, OH;
Cudahy, WI; Tempe, AZ;
Tucker, GA; Evansville, IN



First Impression Ironworks

www.firstimpressionironworks.com

Business: manufacturer and installer of custom ornamental iron doors and other iron products

Size: \$19mm+ in annual sales

Location: Gilbert, AZ



Stylecraft Home Collections

Business: manufacturer of home accessory and lighting products

Size: \$70mm+ in annual sales

Location: Memphis, TN,
Dongguan, China



RMB Products

www.rmb.com

Business: manufacturer of engineered thermoplastic products

Size: \$20mm+ in annual sales

Location: Fountain, CO

SELECT PRIOR HOLDINGS

Dexmet Corporation

www.dexmet.com

Business: expanded thin gauge metals and polymers

Size: \$20mm+ in annual sales

Location: Wallingford, CT

Amrep, Inc.

www.amrep.com

Business: manufacturer, marketer and distributor of specialty chemicals

Size: \$100mm+ in annual sales

Location: Marietta, GA

Primary Packaging, Inc.

www.ppibags.com

Business: manufacturer of industrial packaging materials

Size: \$30mm+ in annual sales

Location: Bolivar, OH

Advanced Ceramics

Business: producer of proprietary high tech ceramic materials

Size: \$75mm+ in annual sales

Location: Cleveland, OH

STACI Corporation

Business: global sourcing

Size: \$70mm+ in annual sales

Location: Chicago, IL; Cleveland, OH
Hong Kong & Dongguan,
China; Pegnitz, Germany

Cole Information Services

www.coleinformation.com

Business: provider of lead generation/reference products

Size: \$15mm+ in annual sales

Location: Lincoln, NE

Microgroup, Inc.

www.microgroup.com

Business: manufacturer of precision engineered stainless steel components and tubing

Size: \$25mm+ in annual sales

Location: Medway, MA

ESSCO

www.essco.net

Business: vacuum parts and accessories distributor

Size: \$30mm+ in annual sales

Location: Valley View, OH

CV Materials

Business: manufacturer of porcelain enamel ceramics

Size: \$40mm+ in annual sales

Location: Urbana, OH



For more information on MCM's acquisition criteria, portfolio companies, and investment strategies, please log on to our website at mcmcapital.com

